

# Well Set and Licensed

Orion Insurance Group is the market name brand of our insurance broker businesses and partnerships of *Orion Insurance* and *Reinsurance Brokers DMCC*, *Vita International Insurance Brokers LLC* and *Cambiaso Risso*.



Orion is an established 15 year
Dubai Multi Commodity Centre
licensed broker business focused
on shipping, marine and
commodity insurance. Logistics,
Yachts and latterly Aviation are now
key verticals of the business.



Vita is a UAE Central Bank regulated licensed insurance broker business of 30 years standing. Acquired by Orion Group in 2023, Vita is key to supporting the Group's access to UAE's regulated insurance market



Our operations are supported by a strategic alliance with Cambiaso Risso a 75-year established broker house and one of the leading international marine brokers with a portfolio of over 12,000 vessels



75

Years in insurance business

19

Offices worldwide

12,000

Vessels Insured

300+

**Group Employees** 

\$700M

Insurance Premium placed

# Ready to Fly

With decades of experience in marine, shipping and super yacht insurance, our Group has developed a strong track record in providing tailored solutions and managing complex risks. Capitilsing on the synergy with aviation risks and challenges, Orion has now forged an industry proven aviation team to make its mark in the sector.

1,450

Claims per year successfully









#### America

CR Marine LLC, USA

#### Europe

Cambiaso Risso Marine, Italy

Cambiaso Risso Marine, Greece

Cambiaso Risso Marine, Monaco

CR International, UK

CR Nordic, Norway

Leonhardt & Blumberg, Germany Trident Special Risks, Germany Fender S.A., Greece

#### Middle East & Asia

CR Asia, Singapore
CR Sigorta, Turkey
Orion Insurance Group,
UAE

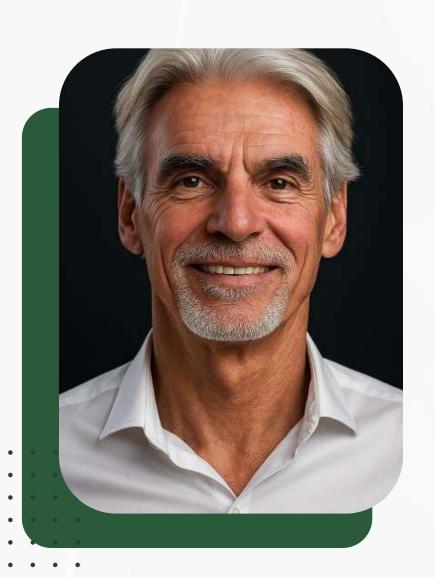
Cambiaso Risso Asia, Indonesia

# Our Network

Through this extensive network, we deliver consistent, high-quality service to our global clients with local expertise in each region.



# We Know The Industries



#### **Nick Little**

**Managing Director** 



Nick has 40-year long career in the logistics, marine, shipping and yacht insurance industry, including underwriting and broking during which he held Senior Management roles in the UK and Greece. Nick now heads up the Group's MENA operations and is instrumental in driving the practice with a team of seasoned industry background experts and specialist insurance brokers.



#### Maria Galakhova

Head of Aviation Practice



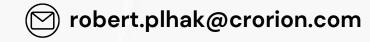
Maria has 20 plus years track record in (re)insurance industry and specializes on aviation. She has extensive broking experience, covering both direct stakeholders and reinsurance, as well as operations and underwriting. Maria is responsible for the aviation dedicated team in Dubai and coordinating relations with external partners and providers.





**Robert Plhak** 

Consultant | Aviation Practice



Robert is a seasoned business aviation professional and tech entrepreneur with 20 years of experience in private jet operations. He brings deep expertise in both aviation and digitalization, helping strengthen the bridge between the aviation and insurance sectors. His extensive background is a valuable asset to Orion, enhancing service quality and innovation. With Robert's insight, Orion continues to deliver tailored solutions for business jet operators, charter brokers, and stakeholders in industrial and aid operations.



#### **Bruno Rodella**

Specialist Line Broker: Yachts and Aviation



Bruno is dedicated to business development across Orion's aviation and yacht class of business. With expertise in the MENA and Indian markets, Bruno has built a strong UHNWI network. Applying his entrepreneurial mindset and understanding of the yacht and aviation market dynamics, Bruno excels in luxury trade and project-based insurance concepts.



#### Giovanni Galeppini

**Business Development** 



Giovanni is a quintessential insurance broker who heads up the business development and client relationship Yacht team. Giovanni effortlessly manages Orion's relationship with its ultra-high-net-worth clients, their family offices and asset management companies to ensure that every client receives the best bespoke insurance cover which is unique to asset ownership risks and challenges. This includes Aviation.



# Insurance Solutions For



High Net Worth Private and VIP Jet Owners & Operators, and Aircraft Management Companies in the Business Aviation segment



General Aviation Operators/ Aircraft Owners



Aviation Ground Services including Hangar and Fixed-Based Operators (FBOs), Maintenance, Repair & Overhaul (MRO), Ground Handling Companies, Fuel Service Providers, Catering Services, and other aviation service providers



Aviation Lessors, Banks, and Financiers



Commercial and Charter Operators / Aircraft Owners



Hot Air Balloon Owners/ Operators (fleets)



Aviation Service Providers
Including Air Charter Brokers, Aircraft
Designers, Aircraft Managers (CAMOs), Aviation
Registries, and Aviation/ Aircraft Surveyors
(Professional Indemnity risks)



Other stakeholders operating within airports, airsides, or the broader aviation sector

# We offer Comprehensive Policies Covering

**Hull All Risks** 

**Aviation Liability** 

Hull and Spares War Risks

Spares All Risks

Liability War Risks

Directors & Officers (D&O)

Professional Indemnity (PI)

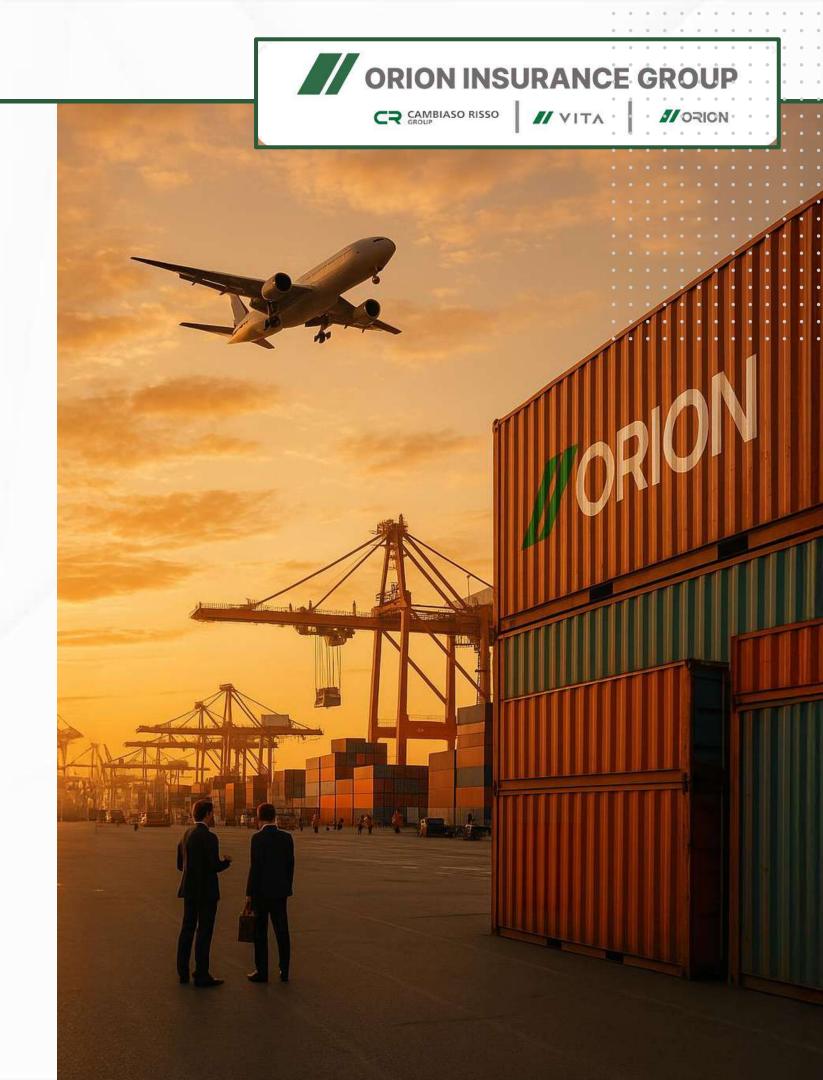
**Crew Personal Accident** 

Loss of License (LoL)

**Contingency Risks** 

Aerospace Stakeholders' Liability

Specialized and Tailored Additional Policies





# "We can do it"



#### **Independent Solutions For All**

The Orion team accepts inquiries from aviation players, (Re)Insurance Companies and (Re)Insurance Brokers. Where needed, Orion provides support in communication with various stakeholders, structuring reinsurance programs, arranging local Insurance Policies and global placements, involving registered (Re)insurance brokers and/or Registered National (Re)Insurance Companies to comply with the regulatory and rating requirements if applicable. We take into account specific rating criteria, to make sure (re)insurance program is compliant from all the prospectives.

#### Claim's Handling – We Speak Aviation Language

Our in-house specialist (with decades of technical aviation experience) will be assisting and managing any claims related to your Policies, assuring smooth & positive communication with (re)insurance markets, lawyers and surveyors.

#### Flexible Coverage Options

Having access to various classic and alternative aviation risks capacity providers we are not limited in our solutions and ready to look into short term (re)insurance policies, Test Flights and Ferry Flights (re)insurances, Ground Risks Only coverage, packages based on per flight basis pricing.

#### Beyond Insurance: Consultancy & Risk Management

Orion's Aviation Practice extends to (re)insurance & claims consultancy, and aviation risk management services, ensuring clients receive expert guidance on complex aviation risks.

# **Contact Us**



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Orion Insurance Group





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